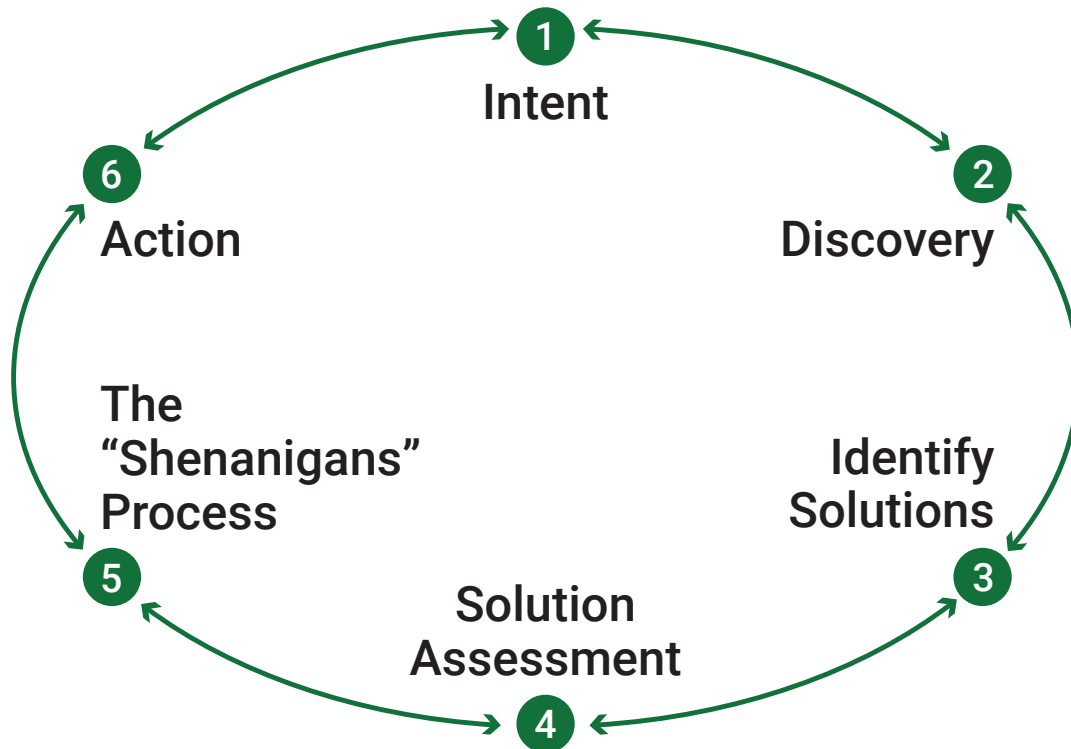


IQL DEVELOPMENTAL PROCESS



- 1
Intent: What is the desired outcome with your practice? What are the obstacles to achieving your desired outcome? What are examples of your best days?
 - 2
Discovery: A friendly, confidential discussion regarding how your practice and life are currently positioned. We believe that as entrepreneurs our lives are personally and professionally entwined. A modern day Yin and Yang with actions that are complementary, interconnected, and truly interdependent.
 - 3
Identify Solutions: An outline of potential solution(s) and the creation of customized planning to help you realize your dream practice.
 - 4
Solution Assessment: Construct the plan/process to eliminate your headache and heartburn issues. The Our plans have accountability metrics that are measurable, along with corresponding timelines.
 - 5
The "Shenanigans" Process: Dissect the plan with SWOT analysis. Lively discussion to ensure the direction and resolution meet the outlined objectives.
 - 6
Action: Implement the plan/process and reap the rewards. Nothing will be resolved with action.
- REPEAT**